

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	3,582,183,100		\$	4,273,910,000		\$	4,099,833,200		\$	5,226,909,000		\$	5,549,981,700		\$	6,251,191,900	
Ethnicity																		
All Minority	\$	941,158,400	26%	\$	1,123,206,800	26%	\$	1,240,806,200	30%	\$	1,528,097,500	29%	\$	1,633,067,400	29%	\$	2,021,089,700	32%
AMERICAN INDIAN	\$	15,844,500	0%	\$	18,999,200	0%	\$	18,613,600	0%	\$	31,028,500	1%	\$	16,063,900	0%	\$	39,471,700	1%
ASIAN OR PACIFI	\$	698,159,600	19%	\$	834,339,700	20%	\$	931,045,300	23%	\$	1,087,632,900	21%	\$	1,204,411,800	22%	\$	1,476,382,700	24%
BLACK	\$	57,433,500	2%	\$	69,137,400	2%	\$	94,648,900	2%	\$	98,007,500	2%	\$	106,054,500	2%	\$	140,022,100	2%
HISPANIC	\$	169,720,800	5%	\$	200,730,500	5%	\$	196,498,400	5%	\$	311,428,600	6%	\$	306,537,200	6%	\$	365,213,200	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	324,642,200	9%	\$	471,269,900	11%	\$	638,404,000	16%	\$	720,021,000	14%	\$	725,497,100	13%	\$	890,698,800	14%
WHITE	\$	2,316,382,500	65%	\$	2,679,433,300	63%	\$	2,220,623,000	54%	\$	2,978,790,500	57%	\$	3,191,417,200	58%	\$	3,339,403,400	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	606,398,000	17%	\$	662,491,700	16%	\$	668,204,000	16%	\$	851,839,400	16%	\$	873,485,000	16%	\$	937,021,900	15%
Female Owned more than 50%	\$	440,230,400	12%	\$	549,223,400	13%	\$	507,045,700	12%	\$	655,530,200	13%	\$	786,982,100	14%	\$	914,299,400	15%
Male Owned	\$	2,535,554,700	71%	\$	3,062,194,900	72%	\$	2,924,583,500	71%	\$	3,719,539,400	71%	\$	3,889,514,600	70%	\$	4,399,870,600	70%
Veteran	\$	149,462,400	4%	\$	144,299,300	3%	\$	158,699,400	4%	\$	248,208,100	5%	\$	289,023,900	5%	\$	227,269,200	4%
EXISTING BUSINESS	\$	2,618,086,100	73%	\$	3,192,667,700	75%	\$	2,972,638,200	73%	\$	3,513,514,100	67%	\$	3,540,480,200	64%	\$	4,055,430,600	65%
NEW BUSINESS	\$	955,943,300	27%	\$	1,073,631,300	25%	\$	1,113,356,400	27%	\$	1,698,385,100	32%	\$	1,991,842,000	36%	\$	2,185,110,200	35%
Rural	\$	604,297,200	17%	\$	586,000,400	14%	\$	647,353,300	16%	\$	865,098,600	17%	\$	855,437,400	15%	\$	881,814,200	14%
Urban	\$	2,977,885,900	83%	\$	3,687,909,600	86%	\$	3,452,479,900	84%	\$	4,361,810,400	83%	\$	4,694,544,300	85%	\$	5,369,377,700	86%
Export	\$	198,488,300	6%	\$	289,313,700	7%	\$	287,361,700	7%	\$	332,133,100	6%	\$	357,586,700	6%	\$	278,994,700	4%
CAPLine	\$	63,473,300	2%	\$	140,080,900	3%	\$	85,458,000	2%	\$	123,506,100	2%	\$	77,623,100	1%	\$	51,678,300	1%
PLP	\$	1,875,615,700	52%	\$	2,378,718,300	56%	\$	2,505,045,200	61%	\$	3,214,998,300	62%	\$	3,557,828,300	64%	\$	4,237,534,300	68%
Express	\$	431,618,100	12%	\$	413,942,400	10%	\$	368,155,100	9%	\$	497,726,700	10%	\$	515,882,400	9%	\$	483,516,100	8%
\$150K and Under	\$	357,214,100	10%	\$	345,886,100	8%	\$	373,437,500	9%	\$	521,941,000	10%	\$	536,648,300	10%	\$	506,685,800	8%
>\$150K - \$350K	\$	487,844,200	14%	\$	534,689,000	13%	\$	469,450,800	11%	\$	594,080,400	11%	\$	623,489,500	11%	\$	670,224,100	11%
>\$350K - \$2M	\$	1,830,141,000	51%	\$	2,293,197,100	54%	\$	2,077,765,400	51%	\$	2,480,207,600	47%	\$	2,724,463,900	49%	\$	2,829,577,900	45%
>\$2M	\$	906,983,800	25%	\$	1,100,137,800	26%	\$	1,179,179,500	29%	\$	1,630,680,000	31%	\$	1,665,380,000	30%	\$	2,244,704,100	36%

All Activity illustrated above is as of 01/06 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>10,961</b>		<b>11,241</b>		<b>10,907</b>		<b>14,289</b>		<b>15,333</b>		<b>14,634</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>2,471</b>	<b>23%</b>	<b>2,593</b>	<b>23%</b>	<b>2,721</b>	<b>25%</b>	<b>3,490</b>	<b>24%</b>	<b>4,089</b>	<b>27%</b>	<b>3,890</b>	<b>27%</b>
AMERICAN INDIAN	92	1%	96	1%	83	1%	105	1%	90	1%	99	1%
ASIAN OR PACIFI	1,299	12%	1,420	13%	1,516	14%	1,865	13%	2,079	14%	2,033	14%
BLACK	299	3%	259	2%	317	3%	420	3%	574	4%	550	4%
HISPANIC	781	7%	818	7%	805	7%	1,100	8%	1,346	9%	1,208	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	976	9%	1,114	10%	1,345	12%	2,046	14%	1,808	12%	2,005	14%
WHITE	7,514	69%	7,534	67%	6,841	63%	8,753	61%	9,436	62%	8,739	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,749	16%	1,747	16%	1,700	16%	2,136	15%	2,135	14%	2,022	14%
Female Owned more than 50%	1,820	17%	1,841	16%	1,799	16%	2,510	18%	2,824	18%	2,666	18%
Male Owned	7,392	67%	7,653	68%	7,408	68%	9,643	67%	10,374	68%	9,946	68%
<b>Veteran</b>	574	5%	559	5%	576	5%	632	4%	751	5%	729	5%
<b>EXISTING BUSINESS</b>	7,605	69%	7,780	69%	7,589	70%	9,634	67%	9,246	60%	9,115	62%
<b>NEW BUSINESS</b>	3,348	31%	3,454	31%	3,298	30%	4,625	32%	6,064	40%	5,500	38%
<b>Rural</b>	1,562	14%	1,317	12%	1,740	16%	2,237	16%	2,585	17%	2,237	15%
<b>Urban</b>	9,399	86%	9,924	88%	9,167	84%	12,052	84%	12,748	83%	12,397	85%
<b>Export</b>	382	3%	370	3%	358	3%	400	3%	439	3%	277	2%
<b>CAPLine</b>	76	1%	189	2%	113	1%	161	1%	109	1%	94	1%
<b>PLP</b>	2,947	27%	3,221	29%	3,065	28%	3,520	25%	4,071	27%	4,793	33%
<b>Express</b>	5,867	54%	5,361	48%	5,197	48%	7,284	51%	7,950	52%	6,743	46%
<b>\$150K and Under</b>	6,518	59%	6,062	54%	6,252	57%	8,552	60%	9,289	61%	8,058	55%
<b>&gt;\$150K - \$350K</b>	1,959	18%	2,120	19%	1,836	17%	2,287	16%	2,358	15%	2,533	17%
<b>&gt;\$350K - \$2M</b>	2,188	20%	2,696	24%	2,432	22%	2,922	20%	3,139	20%	3,330	23%
<b>&gt;\$2M</b>	296	3%	363	3%	387	4%	528	4%	547	4%	713	5%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	1,321,877,000	\$	1,407,662,000	\$	1,041,402,000	\$	1,037,097,000	\$	1,260,684,000	\$	1,293,368,000						
Ethnicity																		
All Minority	\$	283,641,000	21%	\$	305,679,000	22%	\$	265,316,000	25%	\$	268,685,000	26%	\$	366,571,000	29%	\$	373,407,000	29%
AMERICAN INDIAN	\$	1,739,000	0%	\$	842,000	0%	\$	1,150,000	0%	\$	1,221,000	0%	\$	3,569,000	0%	\$	760,000	0%
ASIAN OR PACIFI	\$	199,324,000	15%	\$	223,409,000	16%	\$	197,782,000	19%	\$	177,798,000	17%	\$	267,086,000	21%	\$	271,915,000	21%
BLACK	\$	18,538,000	1%	\$	23,871,000	2%	\$	15,781,000	2%	\$	11,821,000	1%	\$	14,524,000	1%	\$	32,710,000	3%
HISPANIC	\$	64,040,000	5%	\$	57,557,000	4%	\$	50,603,000	5%	\$	77,845,000	8%	\$	81,392,000	6%	\$	68,022,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	68,341,000	5%	\$	114,181,000	8%	\$	76,891,000	7%	\$	85,898,000	8%	\$	104,892,000	8%	\$	120,718,000	9%
WHITE	\$	969,895,000	73%	\$	987,802,000	70%	\$	699,195,000	67%	\$	682,514,000	66%	\$	789,221,000	63%	\$	799,243,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	5,391,000	0%	\$	8,064,000	1%	\$	5,606,000	1%	\$	2,581,000	0%	\$	3,839,000	0%	\$	47,371,000	4%
Female Owned more than 50%	\$	144,487,000	11%	\$	155,503,000	11%	\$	110,691,000	11%	\$	125,557,000	12%	\$	147,882,000	12%	\$	153,448,000	12%
Male Owned	\$	1,171,999,000	89%	\$	1,244,095,000	88%	\$	925,105,000	89%	\$	908,959,000	88%	\$	1,108,963,000	88%	\$	1,092,549,000	84%
Veteran	\$	64,395,000	5%	\$	51,312,000	4%	\$	45,250,000	4%	\$	45,586,000	4%	\$	41,088,000	3%	\$	41,240,000	3%
EXISTING BUSINESS	\$	1,152,461,000	87%	\$	1,204,791,000	86%	\$	878,322,000	84%	\$	864,724,000	83%	\$	1,025,932,000	81%	\$	1,111,771,000	86%
NEW BUSINESS	\$	169,416,000	13%	\$	202,871,000	14%	\$	163,080,000	16%	\$	172,373,000	17%	\$	234,752,000	19%	\$	181,597,000	14%
Rural	\$	306,916,000	23%	\$	297,344,000	21%	\$	233,188,000	22%	\$	230,380,000	22%	\$	279,721,000	22%	\$	269,351,000	21%
Urban	\$	1,014,961,000	77%	\$	1,110,318,000	79%	\$	808,214,000	78%	\$	806,717,000	78%	\$	980,963,000	78%	\$	1,024,017,000	79%
Export	\$	36,355,000	3%	\$	50,934,000	4%	\$	56,694,000	5%	\$	50,552,000	5%	\$	45,464,000	4%	\$	7,914,000	1%
\$150K and Under	\$	26,765,000	2%	\$	26,826,000	2%	\$	18,658,000	2%	\$	14,533,000	1%	\$	15,340,000	1%	\$	17,748,000	1%
>\$150K - \$350K	\$	158,249,000	12%	\$	155,411,000	11%	\$	108,082,000	10%	\$	103,182,000	10%	\$	102,589,000	8%	\$	110,745,000	9%
>\$350K - \$2M	\$	810,560,000	61%	\$	852,374,000	61%	\$	631,850,000	61%	\$	636,020,000	61%	\$	661,663,000	52%	\$	729,719,000	56%
>\$2M	\$	326,303,000	25%	\$	373,051,000	27%	\$	282,812,000	27%	\$	283,362,000	27%	\$	481,092,000	38%	\$	435,156,000	34%

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	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>2,036</b>		<b>2,108</b>		<b>1,488</b>		<b>1,432</b>		<b>1,495</b>		<b>1,610</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>400</b>	<b>20%</b>	<b>419</b>	<b>20%</b>	<b>305</b>	<b>20%</b>	<b>307</b>	<b>21%</b>	<b>318</b>	<b>21%</b>	<b>371</b>	<b>23%</b>
AMERICAN INDIAN	5	0%	2	0%	1	0%	3	0%	3	0%	2	0%
ASIAN OR PACIFI	239	12%	254	12%	171	11%	170	12%	177	12%	219	14%
BLACK	36	2%	36	2%	25	2%	19	1%	20	1%	37	2%
HISPANIC	120	6%	127	6%	108	7%	115	8%	118	8%	113	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	97	5%	129	6%	103	7%	99	7%	120	8%	118	7%
WHITE	1,539	76%	1,560	74%	1,080	73%	1,026	72%	1,057	71%	1,121	70%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	8	0%	10	0%	5	0%	5	0%	5	0%	83	5%
Female Owned more than 50%	275	14%	312	15%	215	14%	210	15%	235	16%	255	16%
Male Owned	1,753	86%	1,786	85%	1,268	85%	1,217	85%	1,255	84%	1,272	79%
<b>Veteran</b>	<b>108</b>	<b>5%</b>	<b>99</b>	<b>5%</b>	<b>76</b>	<b>5%</b>	<b>68</b>	<b>5%</b>	<b>74</b>	<b>5%</b>	<b>65</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>1,808</b>	<b>89%</b>	<b>1,870</b>	<b>89%</b>	<b>1,299</b>	<b>87%</b>	<b>1,223</b>	<b>85%</b>	<b>1,298</b>	<b>87%</b>	<b>1,414</b>	<b>88%</b>
<b>NEW BUSINESS</b>	<b>228</b>	<b>11%</b>	<b>238</b>	<b>11%</b>	<b>189</b>	<b>13%</b>	<b>209</b>	<b>15%</b>	<b>197</b>	<b>13%</b>	<b>196</b>	<b>12%</b>
<b>Rural</b>	<b>548</b>	<b>27%</b>	<b>523</b>	<b>25%</b>	<b>363</b>	<b>24%</b>	<b>349</b>	<b>24%</b>	<b>377</b>	<b>25%</b>	<b>411</b>	<b>26%</b>
<b>Urban</b>	<b>1,488</b>	<b>73%</b>	<b>1,585</b>	<b>75%</b>	<b>1,125</b>	<b>76%</b>	<b>1,083</b>	<b>76%</b>	<b>1,118</b>	<b>75%</b>	<b>1,199</b>	<b>74%</b>
<b>Export</b>	<b>47</b>	<b>2%</b>	<b>58</b>	<b>3%</b>	<b>60</b>	<b>4%</b>	<b>57</b>	<b>4%</b>	<b>48</b>	<b>3%</b>	<b>8</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>247</b>	<b>12%</b>	<b>248</b>	<b>12%</b>	<b>169</b>	<b>11%</b>	<b>130</b>	<b>9%</b>	<b>141</b>	<b>9%</b>	<b>159</b>	<b>10%</b>
<b>&gt;\$150K - \$350K</b>	<b>637</b>	<b>31%</b>	<b>639</b>	<b>30%</b>	<b>450</b>	<b>30%</b>	<b>426</b>	<b>30%</b>	<b>411</b>	<b>27%</b>	<b>441</b>	<b>27%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,043</b>	<b>51%</b>	<b>1,101</b>	<b>52%</b>	<b>782</b>	<b>53%</b>	<b>785</b>	<b>55%</b>	<b>794</b>	<b>53%</b>	<b>874</b>	<b>54%</b>
<b>&gt;\$2M</b>	<b>109</b>	<b>5%</b>	<b>120</b>	<b>6%</b>	<b>87</b>	<b>6%</b>	<b>91</b>	<b>6%</b>	<b>149</b>	<b>10%</b>	<b>136</b>	<b>8%</b>

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